

# County of Jefferson

Office of the Purchasing Department  
Historic Court House  
195 Arsenal Street  
Watertown, New York 13601-2565  
Phone: 315-785-3077  
Fax: 315-785-7591



## Email Addresses:

marks@co.jefferson.ny.us  
karind@co.jefferson.ny.us  
amccracken@co.jefferson.ny.us  
avisg@co.jefferson.ny.us  
mshear@co.jefferson.ny.us

## Buyers

Karin Dorr  
Amanda McCracken

## Director

Mark Sachetti  
NIGP-CPP, CPPB

## Senior Account Clerk

Avis Gilmore

## Account Clerk

Mary Ann Shear

## NOTICE OF AWARD

November 1, 2021

ATTN ANTHONY AUBEL  
CONWAY BEAM TRUCK GROUP  
DBA BEAM MACK SALES & SERVICE  
22048 SALMON RUN MALL ROAD  
WATERTOWN NY 13601

BID #2021F-6

NAME: SNOW PLOW AND SWEEPER PARTS AND LABOR -  
WESTERN BRAND

CONTRACT PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2023

Dear Mr. Aubel:

I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

**Submittal Requirements have been met. The following documents are enclosed or pending:**

Purchase Order to be issued

If you have any questions regarding this notice of award, please call the Jefferson County Purchasing Department.

Sincerely,

Mark Sachetti, Purchasing Director  
MS/ag

C: Department, Auditor, Bid File, Tenco Industries, Tracey Road Equipment, Whitesboro Plow Shop

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Mary Ann Shear

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## NOTICE OF AWARD

November 1, 2021

ATTN GLENN PLAISTED  
TENCO INDUSTRIES  
5700 SOUTH LIMA ROAD  
PO BOX 635  
LAKEVILLE NY 14480-0635

BID # 2021F-6

NAME: SNOW PLOW AND SWEEPER PARTS AND LABOR  
SMITH SPREADER PARTS, TENCO USA PARTS

CONTRACT PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2023

Dear Mr. Plaisted:

I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

**Submittal Requirements have been met. The following documents are enclosed or pending:**

✓ Purchase Order to be issued

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Sincerely,

Mark Sachetti, Purchasing Director  
MS/ag

C: Department, Auditor, Bid File, Beam Mack, Tracey Road, Whitesboro Plow Shop

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Amanda McCracken

**Director**  
Mark Sachetti  
NIGP-CPP, CPPB

**Senior Account Clerk**  
Avis Gilmore  
**Account Clerk**  
Mary Ann Shear

## NOTICE OF AWARD

November 1, 2021

ATTN JOHN DELONG  
TRACEY ROAD EQUIPMENT  
19598 CADY ROAD  
ADAMS CENTER NY 13606

BID #2021F-6

NAME: SNOW PLOW AND SWEEPER PARTS AND LABOR  
AIR FLOW PARTS, SWEEPSTER BRAND PARTS

CONTRACT PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2023

Dear Mr. DeLong:

I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

**Submittal Requirements have been met. The following documents are enclosed or pending:**

✓ Purchase Order to be issued

If you have any questions regarding this notice of award, please call the Jefferson County Purchasing Department.

Sincerely,

Mark Sachetti, Purchasing Director  
MS/ag

C: Department, Auditor, Bid File, Beam Mack, Tenco Industries, Whitesboro Plow Shop

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Amanda McCracken

### Director

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NIGP-CPP, CPPB

### Senior Account Clerk

Avis Gilmore

### Account Clerk

Mary Ann Shear

## NOTICE OF AWARD

November 1, 2021

ATTN MELANIE WATTENBE  
WHITESBORO PLOW SHOP INC  
18230 US ROUTE 11  
WATERTOWN NY 13601

BID # 2021F-6

NAME: SNOW PLOW AND SWEEPER PARTS AND LABOR  
FISHER BRAND

CONTRACT PERIOD: DATE OF AWARD THROUGH OCTOBER 31, 2023

Dear Ms. Wattenbe:

I am pleased to inform you that your Bid submitted for the solicitation referenced has been accepted based on full compliance with the specifications, terms and conditions included in the Bid.

### The following documents are required before a Contract/Purchase Order is issued:

- ✓ Insurance Certificate - Commercial General Liability, Business Automobile Liability
- ✓ Proof of New York State Disability/Worker's Compensation
- ✓ Other: Please note that Jefferson County must be listed on your Insurance certificates as an additional insured as noted in the bid document under Insurance Requirements.

If you have any questions regarding this notice of award, please call the Jefferson County Purchasing Department.

Sincerely,

Mark Sachetti, Purchasing Director

MS/ag

C: Department, Auditor, Bid File, Beam Mack, Tenco Industries, Tracey Road Equipment

**BID#2021F-6**  
**SNOW PLOW AND SWEEPER PARTS AND LABOR**  
**BID TABULATION**

	% DISCOUNT FROM LIST FOR THE PERIOD OF 11/01/2021 – 10/31/2022	% DISCOUNT FROM LIST FOR THE PERIOD OF 11/01/2022 – 10/31/2023
<b>AIR FLOW PARTS</b>		
CONWAY BEAM TRUCK GROUP dba BEAM MACK SALES & SERVICES	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	2%	2%
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>HENDERSON PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>HIGHLANDER/ HIGHLANDER JR PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>SWENSON SPREADER PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>SMITH SPREADER PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	0%	0%
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>TENCO USA PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	0%	0%
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>VIKING CIVES PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID

**BID#2021F-6**  
**SNOW PLOW AND SWEEPER PARTS AND LABOR**  
**BID TABULATION**

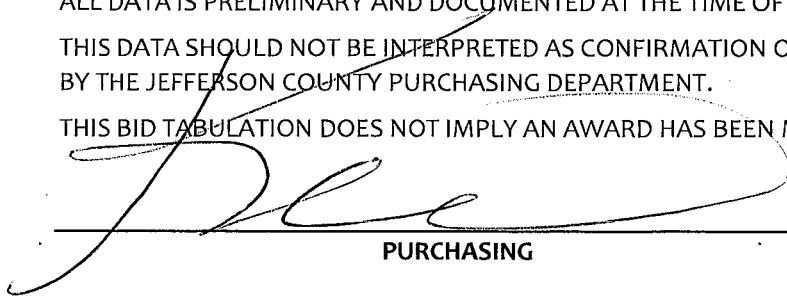
	% DISCOUNT FROM LIST FOR THE PERIOD OF 11/01/2021 – 10/31/2022	% DISCOUNT FROM LIST FOR THE PERIOD OF 11/01/2022 – 10/31/2023
<b>WESTERN BRAND PARTS</b>		
BEAM MACK SALES & SERVICES INC	10%	10%
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	NO BID	NO BID
<b>SWEEPSTER BRAND PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	2%	2%
WHITESBORO PLOW SHOP INC		
<b>FISHER BRAND PARTS</b>		
BEAM MACK SALES & SERVICES INC	NO BID	NO BID
TENCO INDUSTRIES	NO BID	NO BID
TRACEY ROAD EQUIPMENT	NO BID	NO BID
WHITESBORO PLOW SHOP INC	10%	10%
<b>LABOR RATE</b>		
BEAM MACK SALES & SERVICES INC	\$124.00/HR	\$124.00/HR
TENCO INDUSTRIES	\$100.00/HR	\$100.00/HR
TRACEY ROAD EQUIPMENT	\$141.00/HR	\$141.00/HR
WHITESBORO PLOW SHOP INC	\$100.00/HR	\$100.00/HR
<b>DEVIATIONS</b>		
BEAM MACK SALES & SERVICES INC	NONE	NONE
TENCO INDUSTRIES	No Published Price Lists / List Prices changes w/o Notice	No Published Price Lists / List Prices changes w/o Notice
TRACEY ROAD EQUIPMENT	NONE	NONE
WHITESBORO PLOW SHOP INC	NONE	NONE

WARRANTY:

COMMENTS:

ALL DATA IS PRELIMINARY AND DOCUMENTED AT THE TIME OF BID OPENING, SUBJECT TO ERROR  
THIS DATA SHOULD NOT BE INTERPRETED AS CONFIRMATION OF BID RESULTS UNLESS SIGNED  
BY THE JEFFERSON COUNTY PURCHASING DEPARTMENT.

THIS BID TABULATION DOES NOT IMPLY AN AWARD HAS BEEN MADE UNLESS NOTED.



PURCHASING

9/30/2021

DATE